Why People Spend Time with Magazines:

- it makes them smarter
- personal time out
- stories
- relevant
- they trust it
- talk about it and share it
- learn things there first

Qualities:

- connects them with others
- touches them, expands views
- helps improve them
- tailored to them
- personal time out
- give them something to talk about

What's the magazine's discernable voice, look, worldview?

Rejection rate for freelance writers very high. So, what to do:

- 1. know the magazine
- 2. know the audience
- 3. know the history
- 4. know the story
- 5. know the voice

Writer's Market a great tool.

Know your audience:

- Who are they?
- What are their characteristics, needs, interests?
- How do you take this background knowledge and shape your story to meet their needs?

History:

• What has the magazine previously published?

Know the story:

Research

Know the voice:

What is the style and distinctive identity
Architecture:

Three-well format:

Front section, feature section, back section: called break of the book.